

TitanHQ, a Best-in-Class Global SaaS Cybersecurity Platform, Welcomes John Ansell as Executive Vice President of Sales

London, England — October 20, 2023 Renovata & Company is pleased to announce the placement of John Ansell as executive vice president of sales at TitanHQ, a best-in-class global software as-a-service (SaaS) cybersecurity platform with an established European customer base and strong momentum in the U.S. Ansell will build and develop a team focused on the company's new business and expansion goals.

TitanHQ was founded in 1999 in Galway, Ireland and now serves more than 6,000 customers and has approximately 150 employees. The company's platform provides end-to-end cloud security across email, web and training—and is ideally positioned to serve managed service providers (MSPs) and small- to medium-sized businesses (SMBs).

TitanHQ was recently listed in the Deloitte Fast50 2021 and 2022 in recognition of its rapid growth as a business. Backed by Livingbridge, TitanHQ is planning further expansion into North America.

"John is a proven sales and general manager with a depth of experience in cyber security," says Lucy Brealy, Renovata & Company consultant. "He has a track record leading significant and rapid growth in businesses, including building and managing large global teams and successfully entering new markets."

Prior to joining TitanHQ, Ansell was vice president of international satellite mission and data sales at ICEYE. Before that, he was vice president of sales business solutions, EMEA and APAC, for OpenText. At Mimecast, Ansell was most recently general manager and vice president; prior to that, he was sales director. Ansell spent 14 years at Hewlett Packard Enterprise in a variety of general manager and sales leadership roles, most recently as Azure and hybrid IT director.

About Renovata & Company

Renovata & Company is an executive search and private equity advisory platform, trusted by boards, financial sponsors and their portfolio companies. Our global platform delivers transformational leaders, high-performing teams, and valuable insights that drive superior business and investment outcomes. Renovata's executive search activities are focused on high-impact, board-level mandates, including CEOs, CFOs, other C-suite executives and board directors. Zeren delivers broader talent solutions, supporting businesses as they build teams throughout the organization. With relationships across 60 leading private equity firms, we also provide specialized diligence and advisory services, including executive/operating advisors, diligence support, sector development and deal origination. We also make equity co-investments alongside our private equity clients through our investment affiliate, L Capital. With a heritage in software and technology-enabled services, Renovata & Company now serves digital-first companies in multiple industries across North America and Europe. www.renovata.com

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