

GoCardless, a Global Fintech in Recurring Payments, Welcomes Alexandra Chiamonti as General Manager of Southern Europe

London, England — August 12, 2021 Renovata & Company is pleased to announce the placement of Alexandra Chiamonti as general manager of Southern Europe for GoCardless, a global payments network and technology platform facilitating recurring payments. She is focused on strengthening and accelerating the company's presence in its existing French market—where it has tripled its customer base since 2018—and leading the company's expansion in the region.

"I'm thrilled to join a rapidly growing company with a team of talented people focused on making a difference in the payments world," Chiamonti says. "We have a top-notch product solving one of the biggest headaches for merchants—getting paid on-time, in a fast, efficient way. Southern Europe represents a tremendous opportunity for GoCardless and I want us to seize it and become the go-to provider when businesses look for a best-in-class payment solution."

GoCardless, backed by Bain Capital Ventures, currently has about 500 employees and is planning to expand to 700 employees by the end of this calendar year to accelerate its open-banking strategy. By combining open-banking payments with its global bank debit network, GoCardless can help companies collect one-off and recurring payments through a single platform. This offers merchants a fast, reliable and low-cost alternative to cards by harnessing the power of account-to-account payments. Today, GoCardless partners with more than 150 billing and subscription software partners globally, including Xero, Sage, QuickBooks, Zuora, Junifer and Salesforce.

"Alexandra has experience scaling and expanding businesses internationally, which made her a great choice to lead the growth of GoCardless," says Anne Lucas, Renovata & Company consultant. "She joins the leadership team laser-focused on significant new market segments with open banking, including B2C subscriptions, which will further strengthen the company's growth in the region."

Chiamonti joins GoCardless after serving as CEO at GoBeep, a platform designed to drive incremental in-store and online revenue for retailers. Prior to this, she held roles as director of global sales strategy at Criteo and managing director at Teemo. Earlier in her career she worked in sales at Yahoo!

This appointment highlights Renovata & Company's depth and expertise as a search firm and advisor to the leading private- and growth equity-backed digital, SaaS, IoT companies, their boards, and investors across the US and Europe.

About Renovata & Company

Renovata & Company is a global executive search and private equity advisory firm. We are trusted by financial sponsors, their portfolio companies and public corporations to deliver transformational leaders and valuable investment insights. Renovata & Company's executive search activities are focused on the most complex search assignments—board-level mandates which include board directors, CEOs, CFOs and other C-suite executives, as well as investment professionals and Operating Partners—and we provide strategic counsel to clients across the technology, digital, business services, industrial, consumer and retail sectors. Renovata & Company has relationships with over 50 of the top 100 private and growth equity firms globally. Our private equity advisory services include diligence support, backable executive introductions and deal sourcing delivered by our affiliate, L Capital Advisors. We also make equity co-investments alongside our private equity clients through our investment affiliate, L Capital. We are privately held and operate from five offices across two continents: Boston, Hamburg, London, New York and San Francisco. www.renovata.com

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