

FintechOS, a Growing Financial SaaS Provider for the Banking and Insurance Industries, Welcomes Stephen Rooney as Senior Vice President of Sales, North America

San Francisco, CA — July 13, 2021 Renovata & Company is pleased to announce the placement of Stephen Rooney as senior vice president of sales, North America, for FintechOS. The financial software as-a-service (SaaS) company offers its customers a pre-built, low-code approach to modernizing legacy banking and insurance services.

FintechOS helps customers easily and quickly configure new financial services, products and digital channels to succeed in an increasingly competitive marketplace. The FintechOS platform enables customers to build new services and analytics on top of their existing infrastructure—so they can get up-and-running in weeks vs. months. This means they can meet their own customers' expectations of an outstanding digital experience, speed and quality of service.

FintechOS recently closed a Series B round of funding for \$60M led by Draper Esprit, and existing investors Earlybird and OTB Ventures also participated in that round. FintechOS has been very successful in Europe, with 200% YoY growth, and the funds will be used to fuel international expansion.

"Stephen is a proven enterprise sales leader who has built and scaled new business and growing new markets," says Joanna Chang, Renovata & Company partner. "His depth of experience in selling into the financial services and insurance sectors will enable FintechOS to build awareness and scale in North America."

Prior to joining FintechOS, Rooney was global vice president of sales at Personetics, an AI-driven platform for financial services that had a successful exit to Warburg Pincus. Before that, he was executive vice president of global sales at Sapiens, a platform for the insurance industry; and executive vice president of global sales at Regulatory DataCorp, which provides risk-management AI solutions. He has held numerous senior sales leadership roles at companies including FolioDynamix, Actimize, SunGard Energy Systems and SS&C Technologies. Earlier in his career he was a sales executive for PeopleSoft and Oracle.

This appointment highlights Renovata & Company's depth and expertise as a search firm and advisor to the leading private- and growth equity-backed digital and SaaS companies, their boards, and investors across the U.S. and Europe.

About Renovata & Company

Renovata & Company is a global executive search and private equity advisory firm. We are trusted by financial sponsors, their portfolio companies and public corporations to deliver transformational leaders and valuable investment insights. Renovata & Company's executive search activities are focused on the most complex search assignments—board-level mandates which include board directors, CEOs, CFOs and other C-suite executives, as well as investment professionals and Operating Partners—and we provide strategic counsel to clients across the technology, digital, business services, industrial, consumer and retail sectors. Renovata & Company has relationships with over 50 of the top 100 private and growth equity firms globally. Our private equity advisory services include diligence support, backable executive introductions and deal sourcing delivered by our affiliate, L Capital Advisors. We also make equity co-investments alongside our private equity clients through our investment affiliate, L Capital. We are privately held and operate from five offices across two continents: Boston, Hamburg, London, New York and San Francisco. www.renovata.com

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