

Single Digits, an Innovative High-Speed Internet Access Solutions Provider, Welcomes Bill Wilshire as Chief Operating Officer

San Francisco, CA — September 9, 2020 Renovata & Company is pleased to announce the placement of Bill Wilshire as chief operating officer of Single Digits, a leading provider of high-speed internet access (HSIA) management and support solutions.

Backed by the private equity investor, GI Partners, Single Digits offers a complete guest internet solution, including IP network design, engineering, professional services, ongoing maintenance, networking monitoring, multi-lingual support, revenue reporting and authentication tracking. The company serves more than 1,600 customers across various industries, including hospitality, property management, healthcare, government, education, travel and more.

Single Digits is positioned for growth with its innovative Broadband Authentication Platform (BAP), which enables properties to tailor their HSIA to their industry's unique needs. Using the company's managed service business models, clients can boost revenues, strengthen customer loyalty and promote their own brands without capital expenditures.

"Bill is a leader with a strong track record of project installation and delivery—with networking experience across multiple verticals, including WiFi, switching, routing and cabling," says Simon Francis, Renovata & Company partner. "He's skilled with customers and driving growth. His skillset spans business integration, mergers and acquisitions, channel management strategy, product planning and account management. He understands how to build and manage field engineering and operations teams—and will complement the two co-founders (chief executive officer and president) and our chief financial officer placement last year."

Before joining Single Digits, Wilshire was chief operating officer and general manager of Core BTS. Prior to that, he was senior vice president, leading the professional services organization for Core BTS. He has worked as a consulting partner at Cognizant Technology Solutions and served as an advisory board member for the Cisco Partner Technical Advisory Board. Wilshire was vice president and managing director of a global customer relationship management and analytics business for LexisNexis. He launched his career as a consultant at Bain and Company after serving in the US Army as an airborne combat engineer, and he's a Harvard Business School alumnus.

About Renovata & Company

Renovata & Company is a global executive search and private equity advisory firm. We are trusted by financial sponsors, their portfolio companies and public corporations to deliver transformational leaders and valuable investment insights. Renovata & Company's executive search activities are focused on the most complex search assignments—board-level mandates which include board directors, CEOs, CFOs and other C-suite executives, as well as investment professionals and Operating Partners—and we provide strategic counsel to clients across the technology, digital, business services, industrial, consumer and retail sectors. Renovata & Company has relationships with over 50 of the top 100 private and growth equity firms globally. Our private equity advisory services include diligence support, backable executive introductions and deal sourcing delivered by our affiliate, L Capital Advisors. We also make equity co-investments alongside our private equity clients through our investment affiliate, L Capital. We are privately held and operate from five offices across two continents: Boston, Hamburg, London, New York and San Francisco. www.renovata.com

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