

Global Technical Staffing and Managed Services Provider, Milestone Technologies, Welcomes Nadia Dessouki as Vice President of Sales

San Francisco, CA — May 9, 2019 Renovata & Company is pleased to announce the placement of Nadia Dessouki as vice president of sales for Milestone Technologies, Inc., a global technical staffing and managed services provider (MSP) that drives technology innovation to make IT infrastructures smarter, streamlined and more successful. Dessouki's charter is to expand the company's footprint among current and future key accounts.

Backed by HIG Capital, Milestone Technologies was founded in 1997. The company's seasoned professionals deliver services based on its established best practices and service delivery framework. Today, more than 2,000 Milestone Technologies employees serve more than 200 companies worldwide.

One key area of focus for Dessouki will be building a comprehensive sales strategy for the company's Intelligent Automation solutions, which help businesses accelerate IT transformation through a sharper focus on business objectives and higher employee productivity. With the advent of machine learning and cognitive technologies, businesses can now transform and automate up to 90% of repeatable processes and up to 60% of their end-to-end operations with Intelligent Automation. Milestone Technologies helps businesses reap the benefits of Intelligent Automation through its "people-first" focus and strategic technology partnerships.

"Nadia brings an exceptional level of IT services industry experience to her new role at Milestone Technologies," says Simon Francis, Renovata & Company partner. "In previous roles, she spearheaded high-producing offices and led sales and recruiting teams on a global scale. She has built new service offerings from scratch—and has achieved preferred vendor status at key technology accounts."

Before joining Milestone Technologies, Dessouki was vice president of sales and recruiting for Standav Corp., where she managed the global sales and recruiting teams and built the staffing business by providing global talent acquisition services to enterprise accounts. She also spent more than five years at ADVANTIS Global Inc.—a technical staffing company in Silicon Valley—most recently as director of business development, and previously as sales manager.

About Renovata & Company

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