

## Single Digits, an Innovative High-Speed Internet Access Solutions Provider, Hires Joe Hartnett as Chief Financial Officer

**San Francisco, CA — August 19, 2019** Renovata & Company is pleased to announce the placement of Joe Hartnett as chief financial officer of Single Digits, a leading provider of high-speed internet access (HSIA) management and support solutions. A seasoned chief financial officer with more than 30 years of financial and operational leadership, Hartnett will oversee the company's finances and provide strategic, operational and analytical insight to the business.

Single Digits, backed by GI Partners, offers a complete guest internet solution, including IP network design, engineering, professional services, ongoing maintenance, networking monitoring, multi-lingual support, revenue reporting and authentication tracking. The company currently serves more than 1,600 customers across various industries, including hospitality, property management, healthcare, government, education, travel and more.

The company is positioned for exponential growth with its innovative Broadband Authentication Platform (BAP), which enables properties to tailor their HSIA to their industry's unique needs. Using the company's managed service business models, clients can easily boost revenues, strengthen customer loyalty and better promote their own brands without capital expenditures.

"At this stage of Single Digits' business development, Joe's experience in high-growth environments will be especially valuable," says Simon Francis, Renovata & Company partner. "He's a decisive executive who knows how to lead business transformations while scaling systems and processes within high-growth sectors, contracting markets and IPO environments. Joe has a demonstrated ability to effectively partner with private equity investors, boards of directors, and senior management in high-growth environments and turnaround situations ranging from start-ups to Fortune 500 companies."

Before joining Single Digits, Hartnett was chief financial officer and chief operating officer for the past 15 years for several private-equity backed companies, including EventLink Inc., an experiential marketing company; EPM Inc., a nuclear engineering firm; and Dextrys Inc., an outsourced China-based software engineering company. He also held senior financial roles at several publicly held technology companies, including Mercury Computer Systems and Sycamore Networks, playing key roles in acquisitions, fundraising and public offerings.

### About Renovata & Company

Renovata & Company is a global executive search and private equity advisory firm. We are trusted by financial sponsors, their portfolio companies and public corporations to deliver transformational leaders and valuable investment insights. Renovata & Company's executive search activities are focused on the most complex search assignments—board-level mandates which include board directors, CEOs, CFOs and other C-suite executives, as well as investment professionals and Operating Partners—and we provide strategic counsel to clients across the technology, digital, business services, industrial, consumer and retail sectors. Renovata & Company has relationships with over 50 of the top 100 private and growth equity firms globally. Our private equity advisory services include diligence support, backable executive introductions and deal sourcing delivered by our affiliate, L Capital Advisors. We also make equity co-investments alongside our private equity clients through our investment affiliate, L Capital. We are privately held and operate from six offices across two continents: Boston, Hamburg, London, New York, San Francisco and Stockholm. [www.renovata.com](http://www.renovata.com)

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