

Single Digits, Leading Provider of High-Speed Internet Access Management and Support Solutions, Welcomes Julie Trainor as Chief Operating Officer

San Francisco, CA — June 3, 2019 Renovata & Company is pleased to announce the placement of Julie Trainor as chief operating officer for Single Digits, a leading provider of high-speed internet access (HSIA) management and support solutions. She is responsible for hitting revenue goals and developing methodologies and delivering standards for all departments—with a constant eye on delivering an excellent customer experience.

Single Digits, backed by GI Partners, offers a complete guest internet solution, including IP network design, engineering, professional services, ongoing maintenance, networking monitoring, multi-lingual support, revenue reporting and authentication tracking. The company currently serves more than 1,600 customers across various industries, including hospitality, property management, healthcare, government, education, travel and more.

The company is positioned for exponential growth with its innovative Broadband Authentication Platform (BAP), which enables properties to tailor their HSIA to their industry's unique needs. Using the company's managed service business models, clients can easily boost revenues, strengthen customer loyalty and better promote their own brands without capital expenditures.

"Julie, an experienced technology executive and business leader with a proven record of leading high-tech global teams, has the skills needed to lead Single Digits' technology teams into this new phase of change and growth," says Simon Francis, Renovata & Company partner. "She understands how to set strategy and deliver quality products and services to exceed customer expectations and positively influence the customer experience."

Prior to joining Single Digits, Trainor was vice president, global technical services for HERE Technologies, and before that she worked at Dell EMC for 17 years—most recently as vice president, global services, technology planning and business intelligence. She also spent 10 years in director of OSS planning and operations roles for Verizon.

About Renovata & Company

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